Annual Report 2016
JULY 1, 2015 - JUNE 30, 2016

Achieve with us.
Letter from the President

Achieve With Us is The Arc of Evansville’s motto, and as you review this 2015-2016 Annual Report and read about the significant impacts being made in the lives of individuals with intellectual and developmental disabilities, I am convinced you will be amazed and proud that you play a role in those achievements. With the services of The Arc of Evansville, individuals with disabilities are being recognized as valuable, contributing members of our community, but more importantly, their quality of life is improving.

When The Arc of Evansville was founded in 1954, parents were encouraged to place children with disabilities in institutional settings, robbing families of precious relationships and depriving the community of working and socializing with individuals with disabilities. Making family life better has always been a motivation for the services we provide. We help families address complicated and often overwhelming care issues like navigating funding resources that are limited, but necessary for critical services. In addition, we assist families as they take on more caregiving responsibilities than anticipated for their family members with disabilities.

As family members take on more and more of their loved one’s caregiving, the State of Indiana saves millions of dollars each year by relying on community-based services, like those offered by The Arc of Evansville and utilized by the families and individuals we serve. Community-based services are lower-cost services because they are supplemental, not full-time, supports. Yet, The Arc of Evansville continues to face the effects of persistent budget cuts at the federal, state, and local levels.

You - our friends, neighbors, and donors - provided assistance in filling the budget gaps for 2015-2016 so that we could continue providing much-needed services for individuals with disabilities in our community; and I am sincerely grateful to you for your dedication to improving the lives of individuals with disabilities. You have shown that despite the vast needs of individuals with intellectual and developmental disabilities, together, as a community, we can and will make a difference.

Will you join me in continuing to demonstrate your support for people with disabilities? Will you consider giving generously to The Arc of Evansville in 2017? With your 2017 annual donation, will you commit to making The Arc of Evansville one of your top three nonprofits that you choose to support?

I encourage you to act now by offering your financial support so individuals with disabilities can continue to be empowered to build relationships, gain independence, and achieve their full potential; and so our vision for a community that values all individuals is a reality for our local community.

Sincerely,

Deidra R. Conner
President

2015-2016 Board of Directors

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Krista Housman (Honorary)
Mission
The mission of The Arc of Evansville is to empower individuals with disabilities to build relationships, gain independence, and achieve their full potential.

Vision
The vision of The Arc of Evansville is to create a community that values all individuals.

Primary Strategic Plan Goals
The Arc of Evansville has established two primary strategic plan goals to help us achieve our mission and vision. Those two goals are:

• Pursue and Achieve Best Practices for Children’s Services and Adult Services, and
• Financial Stability for The Arc of Evansville.

Core Values
The Arc of Evansville continues to be transparent, authentic, and reputable for the benefit of those we serve and their families, those who volunteer their time and talent, those who contribute financially, and those who are interested in improving the lives of individuals with disabilities. The following values define our highest priorities, deeply held beliefs, and core fundamental driving forces.

• Respect – Maintain the dignity, confidences, and privacy of others
• Integrity – Exhibit ethical business practices and principles throughout the entire organization
• Commitment – Show dedication by giving our best to others on a daily basis
• Recognition – Express an appreciation for the efforts of others
• Excellence – Provide quality work every day

Agency Accreditations
2015-2016 Financials

**INCOME - $8,027,000**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Child Care Fees</td>
<td>$ 728,000</td>
<td>9.07%</td>
</tr>
<tr>
<td>Contributions and Grants</td>
<td>$ 426,000</td>
<td>5.31%</td>
</tr>
<tr>
<td>Government Funding/Contractual Day Services</td>
<td>$3,766,000</td>
<td>46.91%</td>
</tr>
<tr>
<td>Arc Industries Revenue</td>
<td>$2,712,000</td>
<td>33.79%</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>$ 65,000</td>
<td>0.81%</td>
</tr>
<tr>
<td>Special Events</td>
<td>$ 115,000</td>
<td>1.43%</td>
</tr>
<tr>
<td>County Tax Support</td>
<td>$ 215,000</td>
<td>2.68%</td>
</tr>
<tr>
<td><strong>Total Income</strong></td>
<td>$8,027,000</td>
<td>100%</td>
</tr>
</tbody>
</table>

**EXPENSES - $8,255,000**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Expenses</td>
<td>$1,408,000</td>
<td>17.06%</td>
</tr>
<tr>
<td>Special Events</td>
<td>$  57,000</td>
<td>0.69%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$ 188,000</td>
<td>2.28%</td>
</tr>
<tr>
<td>Programs</td>
<td>$6,602,000</td>
<td>79.97%</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$8,255,000</td>
<td>100%</td>
</tr>
</tbody>
</table>

Celebrating Volunteers

Individuals volunteer for a wide variety of reasons, but many say they volunteer to give back to their community. Volunteering and doing good for others and the community has the potential to provide a sense of accomplishment for the volunteer and increase their self-confidence. The Arc of Evansville is fortunate to have many dedicated individuals who give of their time and talent to see that individuals with disabilities reach their full potential. We thank our volunteers for adding value to the work and mission of The Arc of Evansville, and we encourage those who have an interest in becoming a volunteer to visit our website at www.arcofevansville.org for more information.

**VOLUNTEER STATS**

- **172 volunteers** worked on the 2016 Really Big Show
- **178 volunteers** worked directly with clients
- **532 individuals** volunteered in 2016
- **5,955 hours** worked by volunteers
- $135,118 potentially saved by The Arc due to the work provided by volunteers
The Impact of Programs and Services

Arc Industries
Close to three-fourths of the clients served increased their work skills and 100% completed safety training and are working to achieve competitive community employment and increase wages.

Arc Industries is a thriving assembly, packaging, and distribution facility that offers employment and vocational training to approximately 250 adult individuals with disabilities each year. Our staff members support our clients so they can develop work skills and social skills to obtain and maintain competitive community employment.

Child Life Center
More than half of the children who received our special education services entered kindergarten with an eliminated or reduced need for additional services, which leads to a significant cost savings for taxpayers.

Our Child Life Center (CLC) provides high-quality programs in an inclusive environment for approximately 180 children ages six weeks to twelve years, both with and without disabilities, by nurturing their social, emotional, physical, and intellectual growth.

Behavior Support Services
9 out of 10 individuals served reduced their undesirable behaviors, resulting in greater opportunity for community engagement and inclusion.

Behavior Support Services determines the reason or function of undesirable behaviors and assists individuals in replacing them with more appropriate social and adaptive skills leading to increased relationships and independence in the community. Eighty-eight individuals received services during the year.

Community Job Link
Sixty days after job placement, 8 in 10 clients remained on the job. People with disabilities tend to have a longer tenure in their jobs, resulting in decreased turnover and training costs for employers.

Community Job Link assists approximately 80 adult individuals with disabilities in locating competitive employment in the community. Other services include job coaching and follow-along services for individuals who are working in the community.
The Impact of Programs and Services

Connections For Life
One hundred percent of clients were able to achieve self-sufficiency levels that allowed them to remain at home in the family unit, resulting in a significant cost savings for taxpayers.

Connections For Life provides support to approximately 80 youth and adult individuals with developmental disabilities that allows them to become an integral part of their communities by volunteering at local nonprofit organizations; participating in social, educational, and recreational activities; enhancing their quality of life with increased social interaction; and developing new friendships. In-home supports that include assistance with daily routines, personal care, supervision, and monitoring in the family home with or without family members present are also available.

Day Services For Adults
Eight in ten clients receiving communication skills training achieved their communication goals and improved their ability to communicate their wants and needs to others, which is crucial for self-sufficiency.

Day Services For Adults provides intensive training to approximately 140 individuals with severe, profound, and multiple disabilities to increase independence and inclusion in their communities. Activities center on personal interests and include daily living skills, recreation and leisure activities, self-advocacy skills, and accessing community resources.

School-to-Work Collaborative
Three out of four students served increased their job skills by participating in an internship opportunity. This additional training improved their workforce skill set, with the potential for more job opportunities.

The School-to-Work Collaborative provides approximately 65 high school students from the Evansville Vanderburgh School Corporation, who have an Individual Education Plan (IEP), assistance with job coaching and resources needed to be successful in future employment.

Residential Services
Two-thirds of individuals receiving services increased their independent living skills, which resulted in the assurance of living as independently as possible and a reduced level of stress on the family.

These supports are available to individuals with disabilities who live in supported living sites such as their own homes and apartments with roommates.
Magellan’s Success

Magellan is a four-year-old child who has been receiving services through the Child Life Center’s therapeutic preschool program for the last two years. This preschool program is a partnership with the Evansville Vanderburgh School Corporation (EVSC) to provide inclusive and therapeutic education services for children three to five years-of-age who have been identified by EVSC as having special needs.

Magellan was primarily nonverbal when he started the program. After two years of services, even though Magellan still has limited communication, he is now reacting when others communicate with him. He understands and responds to his name being spoken. He imitates the actions of the other children in his class. Some of Magellan’s favorite things to do in class are playing in the house on the playground, having snack time, and anything related to music. When he hears the song, “Going on a Lion Hunt”, Magellan sings along during some parts of the song and shows his progress.

Magellan is achieving and increasing his ability to communicate, and these milestones are assisting teachers and therapists in truly knowing what Magellan is and is not able to understand. This information will help his teachers and therapists continue to work on his communication skills. Magellan is achieving at The Arc of Evansville.

From a Family Member’s Perspective

Katie is a board member with The Arc of Evansville, but more importantly, the proud sister-in-law to Andrea Tieken, her husband’s twin sister. Andrea is a team member at Arc Industries where she exhibits a strong work ethic, positive attitude, and the ability to learn new tasks quickly. Andrea participates in many activities throughout the community as a result of the multiple programs she’s involved with through The Arc of Evansville. Katie says, “Without the services of this organization, Andrea would not be the person she is today.” Andrea participates in recreational activities, gives back to her community by volunteering, and also works to increase her skills so she can achieve her personal goals and make progress towards independence.

Katie believes it is the little things in life that many people take for granted that are the things Andrea enjoys the most, such as going out to eat at her favorite restaurant, getting to see friends and family, and buying ice cream cakes for every occasion. Katie is amazed as she watches how others interact with Andrea, including Katie’s own children. She says when people are around Andrea they learn a life lesson on how to treat individuals with disabilities. Katie encourages people to look around and take notice of the individuals with disabilities who are contributing in our community. She advises, “If you encounter someone with a disability, remember to do a few things. First, smile and acknowledge the person. Second, focus on their abilities, rather than any disability. Third, give adequate time for the individual to respond and speak their mind because everyone has ideas and talents to contribute. Lastly, and most importantly, treat the person like you would like to be treated.”

Individuals with disabilities are being impacted by The Arc of Evansville, and in return, those same individuals are impacting others in our community.
<table>
<thead>
<tr>
<th>Contributors July 1, 2015 – June 30, 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ANNUAL FUND</strong></td>
</tr>
<tr>
<td><strong>GIFT CLUB</strong></td>
</tr>
</tbody>
</table>
| **President’s Circle ($5,000+)
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Charlier, Betty
Hinderliter, Keith & Karen Robinson, Dave & Darlene** |
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| **$10,000+
Community Development Block Grant United Way of Southwestern Indiana Vanderburgh County Commissioners** |
| **$5,000 to $9,999
Anonymous Houchens Food Group, Inc. The Cecil & Mabel Lene Hamman Foundation, Inc. The TJX Foundation, Inc.** |
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Shepherd, Maureen & Carl
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Small, Vicki
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Spann, Anthony & Doretha
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Standley, Sherianne
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Stoltz, Gary & Sharon
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Swiz, Pat & Paul
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Wiley, Scott
Yee, James
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Zeidler Floral Company
Zellerino, Barbara
Ziemer, Jerry & Patty

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Rea, Mardee
In honor of Seby Durgy
Durgy, Rick & Dottie
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In honor of Austin Eades
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In honor of Kim Farney
Farney, Suzanne & Robert
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In honor of Rett Larimore
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Drees, Nina Sue
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Nunning, The Reverend David H.
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Paul, Don & Betty
In honor of Tracy Reese
Spears, Tina & John
In honor of Eric Roos
Swiz, Paul & Pat
In honor of Bruce Schmitt
Anonymous
In honor of Heather Scott
Siegel, Philip H.
In honor of Andrea Tieken
Anonymous
Lindauer, Stan & Lori
Lindenschmidt, Charles & Barbara
In honor of Katie Tieken
Blenner, Leslie
In honor of Susan Wolf
Craney, Ann & Bryan
MEMORIALS
In memory of Janie Altman
Knust, David & Debbie
In memory of Emogene Atwell
Hill, John & Rhena
In memory of Ron Boarman
Boarman, Margaret D.
In memory of Paul Boling
Rood, Gayle
In memory of Mark Goedde
Sneeu, Chris
In memory of Carol Griessbacher
Anonymous
Breeden, John & Carla
Crescent City Civician Club
Miller, Kevin & Andi
Sandors, Bob & Tina
Seibert, Denise M.
Seibert, Patrick & Tonna
Stap, Mary J.
Sunday Card Club
Winiger, Daniel & Ramona
In memory of Rachel Grimwood
Anonymous
In memory of Maggie Gurley
Brown, James & Anita
Kleinendorfer, Katherine
In memory of Tim Hahn
Hahn, Oscar & June
In memory of Lola Mae Johann
Blaylock, Jared
Ham, Ron & Carolyn
John Mans, Inc.
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Stephens, Bill & Marge
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In memory of Laura Jo Krupp
Krupp, Dan & Diane
In memory of Donna Lancaster
Barton, Ken & Debbie
Lancaster, John & Mary
In memory of Debra Martin
Scott, Lesa
In memory of Robert A. McDougall, M.D.
Krupp, Dan & Diane
In memory of Eldon Meier
Housman, Brian & Culley-Housman, Krista
In memory of Ashley Merrick
Rood, Gayle
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Anonymous
Craig, Gary & Martha
Hayden, James & Debra
Hughes, Timothy & Terry
Modlin, Jacqueline
Peach, Jerry & Suzanne
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In memory of Ray Murphy
* Stamp, Mary J.
In memory of Ken & Kevin Nicholson
Nicholson, Mimi
In memory of Hazel Parson
Anonymous
In memory of Cora Sue Preske
Preske, Tom
In memory of Phyllis Roeder
Anonymous
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Jackson, Patricia A.
Kirsch, Kristie
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Schmitt, Daniel & Kayla
Schmitt, Joan
Schneider, Donald & Cynthia
Schreiber, Gerald & Phyllis
Schultheis, Baud & Loss
Schultheis, Frank & Judith
Schultheis, Ken & Janet
Schuster, Richard * & Karen
Schwenker, Eric

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IN-KIND CONTRIBUTORS
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AAA Missouri
All Breed Pet Care, LLC
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Arts Council of Southwestern Indiana
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Banterra Bank
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Beller, Lori
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Biaggi’s
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Big Splash Adventure Indoor Water Park
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Boarman, Margaret D.
Bob’s Gym - Newburgh
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Bonefish Grill
Booth, Natalye
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Brown, Rebecca
Buchanan, Carl & Eleanor
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Burts Bee, The
Cambridge Golf Club
Canton Inn
Catering by Robyn
Cathy’s Designer Cookies
Cedar Trace Senior Apartments
Chicago Cubs
Chick-Fil-A
Chirorevolution
Chuck E. Cheese’s Pizza
Cici’s Pizza
Cincinnati Reds – Great American Ball Park
Cincinnati Zoo
Comair Security Agency
Conner, Deidra R. & Althof, Ronald G.
Cork - N Cleaver
Covey, Pat
Cranite Concrete
Crow, Eileen
Culinary Innovations by April Boeke
Custom Recreation
Custom Staffing Services
D Patrick Motorplex
David Arthur Photography
Deaconess Foundation - Heart saver
Deja Vu Skin & Vein Center
Donut Bank Bakery
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Family Dentistry
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First Avenue Car Wash
Fitness World
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French Lick Resort
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Fritchey, Dacia
G.D. Ritzy’s
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Korba, Jan
Kwok Kopy
LaQuinta Inn & Suites
Lewis Martial Arts
Lewis, Allen & Donna
List, Jim
Little Bird Picture Framing Studio
Livewell
Lohrman Painting Co., Inc.
Lou’s Glamour Boutique
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Lukens, Mary
Luker, Ed & Linda
Lyons, Jeff & Kathryn
Marenico Cave
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Mary Kay, Inc.
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Patberg, Doug
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Reitz Home Museum
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Showplace Cinemas South
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Taylor, Joyce
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The National Quilt Museum
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Uncharted International
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Weiss, Shirley
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West Side Sportsmen Club
West, Mindy
Whitehouse, Edith
Williams, Dale
Williams, Roger & Cyndi
Wilson, Ann
Winston, Tony & Debbie
WOW!
YMCA of Southwestern Indiana
Young, Jami
Zoo United Church of Christ
*Deceased

Thank you!

The Arc of Evansville would like to recognize and thank our dedicated and generous donors. Every effort is made to provide a complete and accurate donor list, and we sincerely apologize for any errors. Please contact the Development Department at (812) 426-4500, ext. 310, should you see any discrepancies or if you would like to change the manner in which your name is listed in future publications.
THINGS TO KNOW

- The 15th Annual Really Big Show will be held on Saturday, February 11, 2017, at 7:00 p.m. in the Old National Events Plaza. Tickets will be available for sale on Tuesday, January 3rd. For more information, please visit www.arcofevansville.org.

- In 2017, The Arc of Evansville will be sending out a donor survey to gather feedback from you, our most loyal supporters. Our hope is that this will give us an opportunity to hear your voice about the things that are most important to you. When the time comes, please spend some time reflecting and submit your survey. Your participation is greatly appreciated.

Our Mission
The mission of The Arc of Evansville is to empower individuals with disabilities to build relationships, gain independence, and achieve their full potential.


Deidra R. Conner, President
Please direct any questions or comments regarding this newsletter to Denise Seibert, Director of Development, at (812) 428-4500, ext. 310, or denise.seibert@arcofevansville.org.